



Choose certainty.
Add value.

If you've always been
one of us

Linda (5) has always enjoyed
taking on responsibility.

Being one of us means having a strong moral compass and making decision that matter. You're inquisitive, self-confident and have keen eye for detail to ensure greater safety and generate added value. Just like Linda (5), who has always enjoyed taking on responsibility and was only satisfied once everything was securely in place. Enthusiastic and dedicated to a greater cause – just like 24.000 brilliant minds at TÜV SÜD worldwide. If that sound like you, we look forward to receiving your application as a

Sales Manager Bytest

Key tasks

- Be responsible for meeting the sales targets of the organization through effective planning and budgeting
- Devise strategies in agreement with Managing Director necessary for achieving the sales targets
- Enlarge existing client base, map new customer niches and generate leads
- Motivate the team members in order to make them work as a single unit and working towards a common objective
- Ensure delivery of results, supervise and track performance
- Be able to take major decisions for the Sales Team
- Be responsible not only for selling, but also for maintaining and improving relationships with the client

Profile

- High Energy professional with natural leadership to drive a multicultural team to the targets
- Clear analytical skills and judgment, attitude on getting things done
- 3 to 5 years of Sales Management and NDT competence would be a clear plus
- Outstanding relational and communication skills
- Self-starting, result-oriented, team player
- Good knowledge in IT tools
- Fluent english
- Available for national and international business trips

The job is based in TÜV – Bytest offices located in Volpiano (Torino).

Please send your application in English to: marina.colapenna@tuv.it